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# New Books List July-September 2010

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### ACCOUNTANCY • ANTHROPOLOGY • BANKING AND FINANCE

### ACCOUNTANCY

### HIGHLIGHT

### St. James's Place Tax Guide 2010-2011



Walter Sinclair, Tax Specialist and Writer and E. Barry Lipkin, Tax Trust and Litigation Specialist

'The bestselling tax guide is back and it's as authoritative as ever...gives practical guidance on tax issues, which would benefit both students and professionals alike.' -Accounting Technician

The 39th annual edition of the leading guide to taxation in Britain. This practical and user-friendly guide is a bestseller with students, professionals, accountants and private individuals, explaining in simple terms how the UK tax system works and how best to minimise tax liabilities.

**Contents:** Preface; Sir Mark Weinberg / Abbreviations / Introduction / This Year's Tax Changes / The Basis of Your Tax Liability / Personal Reliefs / Annual Payments and Interest / Computing Your Income Tax Bill / Husband, Wife, Civil Partners and Children / Income from Land and Property / Income from Dividends and Interest / Life Assurance / Income from Employments and PAYE / Income from Businesses and Professions / Partnerships / Companies / Pensions / Miscellaneous Aspects / Returns, Assessments and Repayment Claims / Domicile and Residence / Tax on Foreign Income / Non-residents, Visitors and Immigrants / Capital Gains Tax / The Taxation of Trusts and Estates / Inheritance Tax / An Outline of VAT / Stamp Duty / Social Security / Tax Saving Hints / Tax Tables / Glossary / Index

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tables and boxes		
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### application requires.

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224pp

£30.00

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Edited by KPMG

Financial Reporting

Based on the International

Standards (IFRSs) issued by the International

Accounting Standards

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2010, this book provides

a simplified summary of

diagrams for each of the

Standards to help the

reader visualize the key

decisions and choices their

the main elements - using

### ANTHROPOLOGY

### **Ethnic Identity and Development**

Khat and Social Change in Africa

Susan Beckerleg, Senior Research Fellow, University of Warwick, UK; affiliated to the London School of Hygiene and Tropical Medicine

This book presents data on Ugandan khat within the context of international debates on the drug, and the proposed ban in 2009. By telling of the story of khat, the book will serve as a vehicle for the analysis of social change, development priorities and shifting ethnic identities in Uganda over the last eighty years.

**Contents:** Introduction / Somali Identity and Khat in Uganda / Yemeni Migrants / Khat Production Spreads / Altitude and Attitude / Wholesale Risks / A New Leisure Culture / Signs of Khat / Idle and Disorderly / Khat and Changing Social Identities / Khat and Development

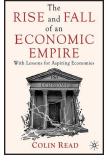
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### **BANKING AND FINANCE**

### HIGHLIGHT

# The Rise and Fall of an Economic Empire

With Lessons for Aspiring Economies



Colin Read, Professor of Economics and Finance, State University of New York, USA

We have seen many empires come and go. From the Roman Empire to the British Empire, we are now witnessing the decline of the US as a superpower. How do economic innovations foster global economic dominance, and how

does the natural evolution of an economic empire eventually bring about its demise and replacement by other economic superpowers?

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September 2010	256pp	234x156mm
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**Economic and Sociological Perspectives** 

#### Edited by Massimo Amato, Luigi Doria, and Luca Fantacci, all at Bocconi University, Italy

Money is an important instrument of calculation: as a unit of account and means of payment, it serves the purpose of exchange. Yet, it is increasingly becoming itself an object of exchange and calculation on financial markets, which tend less to the production and exchange of real goods. The question therefore is: has the economy lost its measure?

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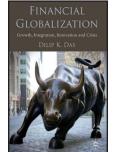
This book explores new forms of private, mutual municipal, public-private and 'reverse' state funding of public investments, co-payments and shared contributions, vouchers, and pooled public risk-financing.

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Dilip K. Das, Professor of International Economics, School of Business, Contestoga College, Canada

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Darek Klonowski, Professor of Business Administration. Brandon University, Canada

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# Financial Markets and Organizational Technologies

System Architectures, Practices and Risks in the Era of Deregulation



Edited by Alexandros-Andreas Kyrtsis, Professor of Sociology, University of Athens, Greece

This book is a valuable companion for everyone who is interested in the historical context of the co-evolution of financial markets and information technologies in the last thirty years. The contributors analyze system architectures and

solution technologies in banking and finance by focusing on the particularities of certain practices and risks.

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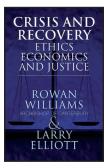
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### **BUSINESS ETHICS**

### HIGHLIGHT

### **Crisis and Recovery**

**Ethics Economics and Justice** 



Rowan Williams, Archbishop of Canterbury, is first and foremost the Bishop in the Diocese of Canterbury, but is acknowledged internationally as an outstanding theological writer, scholar and teacher and Larry Elliott has been at the Guardian since 1988 and is the paper's economics editor and co-author of three books with Dan Atkinson

During the ongoing global financial crisis, a lack of moral and ethical leadership in society has been exposed. The Most Reverend Rowan Williams, Archbishop of Canterbury and Larry Elliott, *The Guardian*, bring together their thoughts on the issues of ethics and morality in business, with contributions from leading business figures.

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**Thomas Klikauer**, School of Management, University of Western Sydney, Australia

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Kamel Mellahi, Professor of Strategic Management, The University of Sheffield Management School, UK, Kevin Morrell, Senior Lecturer in Organizational Behaviour, Birmingham Business School, University of Birmingham, UK and Geoffrey Wood, Professor in Human Resource Management, The University of Sheffield, UK

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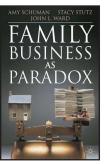


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### **ENTREPRENEURSHIP** AND SMALL BUSINESS

### HIGHLIGHT

### Family Business as Paradox



Amy Schuman, Principal, Family Business Consulting Group, Stacy Stutz, Independent Consultant, USA and John L Ward, Wild Group Professor of Family Business. IMD: Clinical Professor and Director of the Kellogg School Centre of Family Enterprises, Northwestern University, USA; Founder, Family Business Consultina Group International

Rather than having to

choose between the family and the business, the authors argue that if family-owned businesses can consciously manage and over time, perhaps, synthesize these contradictions, the Family Enterprise will have a long-term strategic and competitive advantage and the family will remain committed to continuity.

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Can Failure Trigger New Understanding?

Simon Bridge, Simon Bridge and Associates

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Institutions, Organisations and Human Capability

Edited by Jane Bryson, Senior Lecturer, Victoria Management School, Victoria University of Wellington, New Zealand

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July 2010	190рр	216x138mm
15 figures and 8	b/w tables	
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# Boundaryless Careers and Occupational Wellbeing

Edited by Michela Cortini, Professor, University G. D'Annuncio of Chieti-Pescara, Italy Giancarlo Tanucci, Professor of Work and Organizational Psychology, University of Bari, Italy and Estelle Morin, Professor of Organizational Behavior, HEC Montreal, Canada

A topical consideration of the challenges posed by the transition to more temporary employment arrangements as we move from an industrial to a knowledge-based economy.

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### Executive Development Journeys

The Essence of Customized Programmes



Cora Lynn Heimer Rathbone, Director of Executive Education, Aston Business School, UK

Summarizing the three main reasons why customized programmes are commissioned, this book explains and explores the key aspects of successful development programmes, with views from corporate sponsors, participants, faculty

contributors and case studies of customized programmes commissioned by six organizations.

Contents: Acknowledgements / Executive Summary / Introduction / Corporate Cast / Programme Aims / Partners and Roles / Programme Design / Team Capabilities / Faculty - Subject Experts / Programme Components / Stages to Programme Delivery / Measuring Business Impact / Case Studies - Corporate Journeys / Conclusions

June 2010 256pp 12 figures and 11 illustrations Hardback £100.00

234x156mm 978-0-230-27481-5

# Emotionalizing Organizations and Organizing Emotions

Edited by **Barbara Sieben**, Assistant Professor of Human Resource Management, Freie Universität Berlin, Germany and **Åsa Wettergren**, Assistant Professor, Department of Sociology, Gothenburg University, Sweden

Delivers a strong contribution to the field of research on emotions in organizations offering original pieces of research. Uniting scholars from organization and management research and sociology, it conveys trans-disciplinary insights into the multidimensional 'nature' of emotion and its appearance in organizational structures and processes.

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### INNOVATION

### HIGHLIGHT

### Identifying Hidden Needs

**Creating Breakthrough Products** 



Keith Goffin, Professor of Innovation and New Product Development, Cranfield School of Management, UK, Fred Lemke, Assistant Professor of Marketing, Alliant International University, USA; Founder, Hidden Needs Business Consulting and Ursula Koners, Visiting Research Fellow, Cranfield School of Manager, S. Siedle & Söhne OHG, Germany

Too many new products fail. Research shows that the major reason for failure is being too similar to existing products. This is due to a poor understanding of customers' needs. Companies need to take a radical approach to identifying customers' real needs, and this book demonstrates innovative ways to conduct market research.

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### Key Concepts in Innovation

Hamsa Thota, Managing Director, Innovation Business Development Inc. and Zunaira Munir, Managing Director, Strategize Blue, USA

A comprehensive glossary of the major terms and concepts that characterise innovation, covering specific areas such as product development, creativity, finance and policy. Making complex terminology clear, it is ideal for both students and practitioners in the field.

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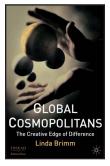
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### **INTERNATIONAL BUSINESS**

### HIGHLIGHT

### **Global Cosmopolitans**

The Creative Edge of Difference



Linda Brimm, Professor Emeritus of Organizational Behaviour, INSEAD, France

As globalization creates the need for leaders who transcend national borders, this book provides an insider's view of what makes them special. This is the first book to present a framework for understanding this fastgrowing and influential

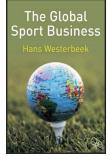
group and it provides tools for readers to discover their own inner competitive edge.

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### MANAGEMENT AND LEADERSHIP

### HIGHLIGHT

### Handbook of Top Management Teams



Edited by Frank Bournois, Professor; Director, CIFFOP, Panthéon-Assas University, France, Jérôme Duval-Hamel, Professor of teaching strategy at several universities, Sylvie Roussillon, Professor of Personal Development, EM Lyon, France and Jean-Louis Scaringella, Vice-President, Paris Chamber of Commerce and Industry

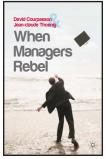
Questions of company governance have been

examined over the years, but this has generally been in areas concerning shareholders. Meanwhile the management team and board of directors remain comparatively unexplored. This book has been written to provide a way into this relatively unknown world of executive committees.

**Contents:** Introduction / Who are Managers? / Where do Managers Come From? / What do Managers Do? / In What Context do Managers Evolve?

September 2010 650pp Hardback £90.00 234x156mm 978-0-230-21859-8

### When Managers Rebel



#### David Courpasson,

Professor in Organizational Sociology, EMLYON Business School, France and Jean-Claude Thoenig, Professor of Sociology of Organizations; Formerly Dean, INSEAD, France

Employee and manager rebellions occur more often than you might think. This book argues how important it is to take these protests seriously.

The authors demonstrate that when middle managers rebel, they aren't just letting off steam, and that their acts of creative protest can even produce benefits for their companies. Rebellion can pay off!

Contents: An Offer I Couldn't Refuse / Early Signs of Rebellion / Management Spaces / The Dynamics of Rebellion / What Happens Tomorrow to Today's Rebels? / Creative Rebellion / When Private Lives Fight Back / Exiting Rebellion's Vicious Circle / An Alternative -Polyarchy

A full table of contents is available at: www.palgrave. com

September 2010	256рр	234x156mm
2 b/w tables Hardback	£25.00	978-0-230-27786-1
Hardback	£25.00	9/8-0-230-2//86-1

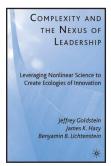
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### Complexity and the Nexus of Leadership

Leveraging Nonlinear Science to Create Ecologies of Innovation



Jeffrey Goldstein, Full Professor, School of Business, Adelphi University, USA, James K. Hazy, Founder; CEO of Leadership Science, LLC. and Benyamin B. Lichtenstein, Assistant Professor of Management and Entrepreneurship, University of Massachusetts, USA

The authors present a new approach to leadership based on findings from

complexity science. Integrating real case studies with rigorous research results, they explore the biggest challenges being faced in fast-paced organizations, and provide a host of concrete tools for leading during critical periods.

Contents: Introduction / Leadership in the Cusp of Change / Leadership and the Process of Emergence / Experiments in Novelty / Leveraging the Power of Positive Deviance / The Critical Role of Interaction Resonance / Increasing Connectivity through Smart Networks / Leading Toward Convergence / Conclusion: Sustaining an Ecology of Innovation

July 2010	224рр	234x156mm
Hardback	£50.00	978-0-230-62227-2

### **Executive Greed**

Examining Business Failures that Contributed to the Economic Crisis

Vinay B. Kothari, Regents' Professor Emeritus, College of Business, Stephen F. Austin State University, USA

By looking at the three most recent economic crises, the S&L crisis, the dot-com bubble, and the recent subprime mortgage disaster, the author explains why and how corporate managers led their organizations toward disasters in the long-run.

Contents: Preface / PART I: GENERAL OVERVIEW / Introduction / Nature of Management Failure / PART II: ROLE OF MANAGEMENT LEADERSHIP: REALITIES AND MYTHS / Realities of Leadership Contribution / Leadership Myths / PART III: UNDERLYING ROOT CAUSES OF MANAGEMENT FAILURE / Executive Compensation - Unsound and Unjustifiable Practice / Corporate Board Governance - Fiduciary Neglect / Regulatory Climate - Power of Money / Management Club - Collusive Team Playing / PART IV: FAILURE OF STRATEGIC MANAGEMENT / Absence of Strategic Thinking and Outlook / Slanted Management Intelligence Acquisition / Lack of Marketplace Competitive Excellence / Inadequate Product and Market Innovations / Unhealthy Work Environment / Reckless Strategic Financial Behaviors / PART V: CONCLUSION AND RECOMMENDATIONS / Concluding Remarks and Recommendations / APPENDIX / Suggested Readings / Some Organizational Profiles and Shortcomings in Product and Market Developments / Bad Economic News - Some Recent Examples and Facts

224pp

£42.50

August 2010 Hardback

234x156mm 978-0-230-10401-3

### **Next Generation Leadership**

Insights from Emerging Leaders



Sherry H. Penney. Professor of Leadership and Patricia Akemi Neislson, Director, Centre for Collaborative Leadership, both at College of Management, University of Massachusetts, USA

This book brings together the stories and ideas of the future from a survey of nearly 300 emerging leaders to get their points of view and thoughts about how organizations

need to change in order to develop effective leaders of tomorrow.

Contents: Forward / Acknowledgements / Author's Notes / Introduction / Who and Where are Emerging Leaders: What do we Know about Them? / How do Emerging Leaders see Themselves as Leaders? / What Qualities Make for Effective Leaders? / Women and Leadership: Progress and Roadblocks / Inclusive Leadership / The View from Generation X: Organizations Need to Change / Leadership for the Future: Passing the Torch

July 2010	224рр	234x156mm
4pp. figures Hardback	£42.50	978-0-230-62069-8

### MARKETING AND BRANDING

### HIGHLIGHT

### The King of Madison Avenue

David Ogilvy and the Making of Modern Advertising



Kenneth Roman, formerly Chairman and CEO of Ogilvy & Mather

'Roman has written a fine book on his former boss. He has a gem of a subject and, as well as a fund of anecdotes, he provides a clear-eyed, unsentimental portrait of a brilliant tyrant.' -*Financial Times* 

This biography traces

Ogilvy's remarkable life, from his short-lived college education and undercover work during World War II to his many successful years in New York advertising. He redefined the advertising world, inspiring countless people to devote their lives to it. The book includes a wealth of photographs, recordings and archive papers.

**Contents:** Author's Note: Me and David / Introduction: The King of Madison Avenue / An Eccentric Celtic Mixture / 'I Failed Every Exam' / The Making of a Salesman / Who was Mather? / Lucre in America / The Farmer and the Spy / Big Idea / The Philosopher Kings / The True Church / The King in his Castle / Megamergers and Megalomaniacs / A Disease called Entertainment / The Burr of Singularity / Afterword: (More) Unpublished David Ogilvy / Source Notes / Bibliography / Acknowledgments / Index

July 2010	304рр	234x156mm
8pp. b/w photo	graphs	
Paperback	£11.99	978-0-230-10036-7

### Consumed

Rethinking Business in the Era of Mindfulness

Andrew Benett, co-CEO of Marketing Communications Agency Euro RSCG NY; Global Chief Strategy Officer of Euro RSCG Worldwide. In 2009, Benett was named to Crain's New York Business's '40 Under 40' and Ann O'Reilly, Strategic Planner; Editorial Director, Euro RSCG Worldwide's Knowledge Exchange

Consumed is a forward-thinking look at how shoppers, and consumption, have changed, now and for the foreseeable future, and how businesses must rethink their strategies in order to thrive in this new economic landscape.

Contents: Acknowledgments / Preface: All Maxed Out? / PART I: UNLEASHED: THE SHOPPER WITHIN /The Birth of Consumerism / Eating the World / Consumerism Hits the Wall / PART II: THE FOUR PARADIGMS OF THE MINDFUL SHOPPER / Embracing Substance / Rightsizing / Growing Up / Seeking Purposeful Pleasure / PART III: MARKETING TO THE NEW CONSUMER / Triggers for Change / Satisfying the Substance Shopper / Speaking the Language of Mindful Consumption / Beyond Consumption: What's Next? / Appendix: Findings from Euro RSCG Worldwide's The New Consumer Study

August 2010	256pp	234x156mm
Hardback	£19.99	978-0-230-10178-4

### **Brand Champions**

How Superheroes bring Brands to Life

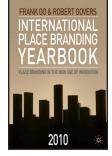
**Ian P Buckingham**, *Partner*; *Co-founder*, *Bring* Yourself 2 Work, UK

A case-study based guide which showcases the individuals within organizations who nurture and sustain brands and bring them to life through their everyday performance. Critical enough to remain credible yet overwhelmingly positive, it is a charismatic illustration of how to achieve true brand engagement.

**Contents:** Introduction and Context / Case Studies on Values-based Brand Engagement / Brand Stories from the Front Line Champions / Brand Stories from the Engine Room / The DNA of a Brand Champion - 'what does it take'? / Conclusions, Key Learnings Overall and Launch of the Search for Brand Champions Competition

September 2010	256рр	234x156mm
Hardback	£25.00	978-0-230-22032-4

### International Place Branding Yearbook 2010



Place Branding in the New Age of Innovation

Frank Go, Professor; Director, Centre for Tourism Management, Rotterdam School of Management (RSM), Erasmus University and Robert Govers, Adjunct Associate Professor, holding the Visit Flanders Chair in Tourism Management of the Consortium University of Leuven, Belgium, where he was also Project Manager at

the Flemish Center for Tourism Policy Studies

The International Place Branding Yearbook 2010 examines the case for applying brand and marketing strategies and tactics to the economic, social, political and cultural development of places such as communities, villages, towns, cities, regions, countries, academic institutions and other locations to help them compete in the global, national and local markets.

Contents: PART I: PLACE BRANDING: INTRODUCTORY OVERVIEW CHAPTER / PART 2: SECTION OF CHAPTERS ON SELECTED PLACE CASE STUDIES / PART 3: SECTION OF CHAPTERS ON PARTICULAR THEMES

A full table of contents is available at: www.palgrave. com

September 2010 304pp Hardback £30.00 276x216mm 978-0-230-27954-4

### **BUSINESS AND MANAGEMENT**

### Integrated Brand Marketing and Measuring Returns

Edited by Philip J. Kitchen, Professor of Strategic Marketing, Business School, University of Hull, UK

A successful marketing manager needs to be able to use different media channels to reach specific audiences, and know through campaign research and evaluation, how the component parts of integrated brand marketing are working. This book explores this criteria.

**Contents:** Integrated Brand Marketing and Measuring Returns - An Introduction; P.J.Kitchen / Brand Valuation and IMC; J.Seddon / Marketing Communication Measurement in a Transformational Marketplace; D.E.Schultz / Marketing Mix Modelling and Return on Investment; P.Cain / The Secret of Successful Integrated Communication: Integrated Teams and ROI; K.Walsh / Measuring Media Audiences and Using Media Research; M.Balnaves

August 2010	176рр	216x138mm
58 figures and 6 t	ables	
Hardback	£60.00	978-0-230-57734-3

### **OPERATIONS MANAGEMENT**

### Early Project Appraisal

Making the Initial Choices

Knut Samset, Professor, The Norwegian University of Science and Technology, Norway

Focussing on turning an initial idea into a project with a successful outcome, this book fills a gap in current literature on project management and is thoroughly grounded in the latest research in this field. It emphasizes the practical application of decision making based on qualitative and judgmental information.

Contents: PART I: FRONT END MANAGEMENT OF PROJECTS / Attributes of a Project / Successful Projects /Three Perspectives on a Project / Three Main Phases in a Project / Uncertainty, Risk and Opportunities / Possibilities of Foreseeing / Strategic Guidance and Tactical Flexibility / The Problem of Cost / The Problem of Utility / What is a Concept? / Project Alignment: Needs, Objectives and Effects / Objectives and their Formulation / Methods and Analyses in the Front End Phase / Quality of Information / Front-end Assessment and the Decision to Finance a Project / Three Steps in Front End Assessment: Definition, Development and Appraisal of Concept / PART II: TOOLS AND TECHNIQUES / Systems Analysis / SWOT Analysis / Strategy Analysis - Logical Framework / Rough Analysis of Uncertainty / Strategic Frames for Implementation /Top-down Probability-based Cost Estimation / Assessing Profitability / Expressions of Costs and Benefits / Probability-based Progress Analysis / Evaluating Projects / Boondoggles and White Elephants

July 2010	224рр	216x138mm
92 figures and 1	6 tables	
Hardback	£65.00	978-0-230-27324-5

### **FIRSTANNOUNCEMENT**

### Vested Outsourcing

Five Rules That Will Transform Outsourcing



Kate Vitasek, Founder; Managing Partner, Supply Chain Visions; Faculty Member, University of Tennessee, Centre for Executive Education, USA, Mike Ledyard, Veteran Executive of International Sourcing, Manufacture, and Importation and Karl Manrodt Professor, Georgia Southern University, USA

Progressive companies and university programs have recently begun to

rethink outsourcing models. In Vested Outsourcing, thought-leader Kate Vitasek has created a model that will improve outsourcing procedures much the way Six Sigma and Lean improved production processes in the 80's and 90's.

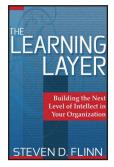
**Contents:** The Whole Nine Yards / The History of Outsourcing: Lessons Learned / The 10 Viruses in Non-Vested Outsourcing or Conventional vs. Traditional Outsourcing / Changing the Game / Game Theory/ Economics of Innovation / Lay the Ground Work / Understand the Business / Align Interests / Establish the Contract / Manage the Performance

February 2010	208рр	234x156mm
Hardback	£30.00	978-0-230-62317-0

### **ORGANIZATION STUDIES**

### The Learning Layer

Building the Next Level of Intellect in Your Organization



**Steven D. Flinn,** *Founder; CEO, ManyWorlds, Inc.* 

The author draws on his experience and expertise as a Senior Global Executive, CIO, Strategist, Scientist, and Inventor, to provide an in-depth look at the 'learning layer' a new business phenomenon that merges people and systems into a whole new operation and how it will transform the

performance of any organization.

Contents: Preface / PART I: IMPERATIVE AND OPPORTUNITY / Introduction / Intellectual Capital Acceleration: The Competitive Imperative / PART II: THE LEARNING LAYER / Lessons from the Brain / The Architecture of Learning / The End of Autistic Systems! / Adaptive Recommendations / The Learning Layer Emerges / Social Networks and Knowledge Management Unite! / Processes that Learn / PART III: BUILDING LEARNING INTO THE FABRIC OF BUSINESS / The Fabric of Business / Learning and Value / Business Renewal and Innovation / A Fabric of a Different Nature / Learning Layer Application Tour / PART IV: BUILDING LEARNING INTO THE FABRIC OF YOUR BUSINESS / Implementing the Learning Layer / Conclusion

August 2010	208рр	234x156mm
Hardback	£25.00	978-0-230-10301-6

### The Role of Large Enterprises in Democracy and Society

Edited by Barbara Fryzel, Associate Professor, Jagiellonian University, Krakow, Poland and Paul H. Dembinski, Director, Observatoire de la Finance, Switzerland

Uses both political and democratic studies perspectives as well as economic, philosophical and managerial to provide a practical insight into the issues like the extensive economic power of large enterprises and changing balance of power between public and private sector, regulation and the governance of large private entities.

Contents: PART I: DEMOCRACY AND CORPORATE LOBBVING / PART II: CORPORATE POWER / PART III: ARE THE CORPORATIONS REALLY RESPONSIVE TO SOCIAL CONCERNS? / PART IV: GLOBAL ISSUES IN CORPORATE SOCIAL RESPONSIBILITY

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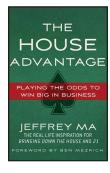
August 2010	256pp	216x138mm
5 b/w tables and 4 figures		
Hardback	£60.00	978-0-230-22918-1

### STRATEGY

### HIGHLIGHT

### The House Advantage

Playing the Odds to Win Big In Business



Jeffrey Ma, formerly a Member of the MIT Blackjack Team, which utilized sophisticated card-counting strategies to beat casinos at blackjack worldwide in the mid-1990s, and was the basis for the main character of the book Bringing Down the House and the film 21. He has been the technology lead for two internet startups and was an options trader on the Chicago Board of Options

Exchange. He co-founded PROTRADE, a sports stock market website, and consults for professional sports teams including the Portland Trail Blazers and the San Francisco 49ers

#### Foreword by Ben Mezrich

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From the genius card counter who inspired the hit film 21 and the worldwide bestseller, *Bringing down the House*, this intriguing book reveals the mathematical secrets behind Jeff Ma's success and how to use his techniques to hit the jackpot in business.

**Contents:** Introduction: Defining the Statistical Revolution / The Rise of Data and the Essence of Card Counting / Challenging Assumptions... / Creative Use of Numbers: The Movement to Measure Every Thing... / How to Build Consensus... / Danger with Numbers: Getting Fooled... / Greed is Bad... / The Curse of Numbers... / Looking at the Big Picture... / The Next Ten Years

uly 2010	256рр	234x156mm
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### HIGHLIGHT

### **Customer Experience**

#### Future Trends & Insights



Colin Shaw, Founder; CEO, Qaalfa Dibeehi, Vice President of Consulting and Thought Leadership and Steven Walden, Principal Consultant; Head of Research, all at Beyond Philosophy

The quality of customer experience has become more important in recent times as businesses struggle to differentiate themselves. But what are

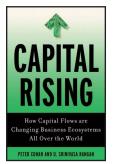
the emerging trends that businesses should focus on today? The authors explore the growing trends that progressive businesses need to understand to give themselves a competitive advantage.

**Contents:** Emerging Trends in Customer Experience /The Brain in the Customer Experience / Neuro-Business Models / Practical Neuro-Experience for Today / The Future of Neuro-Experience / The New Field of Experience Psychology and its Application / The Core Principles and Benefits / How To Change Your Organization / Over the Next Few Years...The Seeds of Revolution / Embracing the Revolution Through Building Trust / How to Join the Revolution

September 2010	256рр	234x156mm
Hardback	£25.00	978-0-230-24781-9

### **Capital Rising**

How Capital Flows are Changing Business Systems All over the World



Peter Cohan, President, Peter S. Cohan and Associates, a Management Consulting and Venture Capital Firm and U. Srinivasa Rangan, Associate Professor of Strategy and International Business, Babson College, USA; Holder of the Kingsbury Term Chair

*Capital Rising* looks at globalization in a new way, namely, through the

lens of global capital flows. These flows create new opportunities and threats for business - compelling them to rethink fundamental strategic choices such as where to perform activities, which growing industries to invest and how to manage mature businesses.

**Contents:** Introduction / The Globalization of Entrepreneurship and International Capital Flows / Re-conceptualizing Entrepreneurship / The Evolving Entrepreneurial Ecosystem / The Impact of the Entrepreneurial Ecosystem on Countries / The Impact of the Entrepreneurial Ecosystem on Growing Industries / The Impact of the Entrepreneurial Ecosystem on Mature and Rejuvenating Industries / Implications for Policymakers / Implications for Capital Providers / Implications for Managers in Existing Industries / Implications for Entrepreneurial Managers in New Firms and Industries / Seeking Congruencies and Resolving Conflicts among Ecosystem Participants

July 2010	288рр	9x6inches
Hardback	£20.00	978-0-230-61231-0

The Future of Decision Making

How Revolutionary Software Can Improve the Ability to Decide

Roger C. Schank, Executive Director; Founder, Engines for Education, Inc.; Chairman, CEO, Socratic Arts, Inc., Dimitris Lyras, Founder, Ulysses-Systems, a leader in maritime industry management software and Elliot Soloway, Arthur F. Thurnau Professor, University of Michigan, USA

We now possess the capability to make great business decisions in even the most difficult situations with the use of today's advanced software capability. The authors, who are experts in the field, explain the new science of decisionmaking and offer examples and advice that will enable readers put it to use in their organizations.

Contents: Introduction / PART I: A NEW DECISION-MAKING MODEL / Don't Follow the Rules, But Do Embrace Case-based Reasoning / Why it Matters: Greater Profit through Better Choices / Software Based on the Science of Decision-Making: Tools Organizations Can Use / PART II: THE SOFTWARE ARGUMENT / Identify and Design around the Pain Points / Gather and Index the Right Stories and Expertise / The Prototype / PART III: IMPLEMENTATION: PROBLEMS AND POSSIBILITIES / The Human Factor: Reflect the Particular Cognitive and Emotional Responses of Users / Emphasize Cause-and-Effect over Precision Analysis / Obstacles and Opportunities

August 2010	224рр	234x156mm
Hardback	£37.50	978-0-230-10365-8

hanging Business rld How Rev Ability to Peter Cohan, President, Peter S. Cohan and Associates, a Management Consulting and Venture maritime i

### The Green Workplace

Sustainable Strategies that Benefit Employees, the Environment, and the Bottom Line

Leigh Stringer, LEED® Accredited Professional; Vice President, HOK, a global architectural firm and industry leader in sustainability

'This is one of the most useful books I have ever read - Leigh Stringer has taken on 'green' in the most holistic of ways. To inform, educate and inspire while at the same time reeling off fact after fact, and idea after idea, is no mean achievement, but that she did so in a way that is eminently readable is a wonderful bonus. Stringer's passion and enthusiasm for the subject is infectious; no contemporary business organization should be without this book.' - Chris Hood, Program Manager, the HP Workplace

The manager's guide to building a green workplace that benefits the environment, the financial bottom line, and the individual employee.

**Contents:** Foreword / Introduction / The Road to Social Responsibility / The Green Workplace Framework / Green Concepts that Stick / Green Design / Green Technologies / Green Operations and Policies / Encouraging Green Behavior / Alternative Workplace Strategies / Transportation Demand Management / Green Recruiting / The Green Workplace of the Future

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### Night and the City

Andrew Pulver, Film Editor, Guardian newspaper; Formerly Film Editor, Guardian Guide (1993); Deputy Film Editor, City Limits magazine. He is a contributor to Time Out, the New Statesman, the Times Literary Supplement, Sight and Sound, The List and Projections, among other publications. Pulver's short film, A Fever in the Blood, adapted from a story by Ethan Coen, won the 2002 Kodak-Bafta Award.

Night and the City (1950), directed by Jules Dassin and starring Richard Widmark, is the compelling story of a hoodlum on the make in postwar London. Andrew Pulver's study of the film traces the film's production history and places it in the context of British film noir and the urban mythology of its West End setting.

**Contents:** Acknowledgements / Introduction / The Making of *Night & the City* / *Night & the City* as British Noir / The Psychogeography of *Night & the City* / Credits

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**Tom Milne**, was a leading British Film Critic, contributing to Sight & Sound, the Monthly Film Bulletin, The Observer, The Financial Times and The Times during his career. During the 1960s he worked at the British Film Institute as Associate Editor of Sight & Sound and Editor of the Monthly Film Bulletin

With an introduction by **Geoff Andrew**, Head of Film Programme, BFI Southbank; formerly Film Editor of Time Out London

Contents: Introduction to the 2010 Edition by Geoff Andrew / Introduction to the 1969 Edition / Applause / City Streets / Dr Jekyll and Mr Hyde / Love Me Tonight / Song of Songs / Queen Christina / We Live Again / Becky Sharp / The Gay Desperado / High, Wide and Handsome / Golden Boy / The Mark of Zorro / Blood and Sand / Rings on her Fingers / Summer Holiday / Silk Stockings / Filmography / Acknowledgements

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### Jean-Luc Godard

Richard Roud, (6 July 1929 - 13 February 1989) American Writer on Film and Co-founder, with Amos Vogel, and a former Program Director and latterly Director of the New York Film Festival from 1963 to 1987. With an introduction by Michael Temple, Senior Lecturer in History and Theory of Cinema, Birkbeck College, University of London, UK

Richard Roud's seminal study of the director Jean-Luc Godard places the director in the context of modern European cinema, on which Godard's work has been hugely influential, and considers Godard's 'political' cinema, including the ferocious masterpiece 'Weekend'.

This new edition includes an introduction by Michael Temple.

**Contents:** Introduction to the 2010 Edition by Michael Temple / Introduction to the 1970 Edition / The Outsider / Politics / Narration / Reality and Abstraction / France, American style / *La Chinoise* and After: The Damascus Road / Appendix: Shorts and Sketches / Updated Filmography

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Paperback	£14.99	978-1-84457-354-7

### Nino Rota

#### Music, Film and Feeling

Richard Dyer, formerly, Chair, Community Radio Association, UK

The great Italian composer Nino Rota wrote some of the loveliest and most beloved of all film music, including The Godfather trilogy, Zeffirelli's Shakespeares and Fellini's masterpieces 81/2 and La Dolce Vita. Richard Dyer's study of Rota's life and work provides a detailed account of Rota's aesthetic and of his unique genius.

Contents: Introduction / Tales of Plagiarism and Pastiche / Nino Rota: Life, Works and Times / Ironic Attachment / Motifs / Reference / Diegetic and Nondiegetic / Scoring: Under, Over and Alongside / Comedy / Fellini / Appendices / Synopses / Re-uses / Filmography / Bibliography / Index

September 2010	256рр	234x172mm
Hardback	£50.00	978-1-84457-209-0
Paperback	£14.99	978-1-84457-210-6

### A Long Hard Look at Psycho

Raymond Durgnat, (1932 - 2002) was the author of many groundbreaking books about the cinema. Éducated at the University of Cambridge and the Slade School of Art, he went on to hold teaching positions at St Martins School of Art, the Royal College of Art and the University of East London, as well as visiting professorships at Columbia University, the University of California and Dartmouth College.

With an introduction by Henry Miller, Film Critic and Writer

Raymond Durgnat's classic study of Hitchcock's 'Psycho' provides a minute analysis of this remarkable film, considering how it enables us to think afresh about questions of spectatorship, Hollywood narrative codes, psychoanalysis, editing and shot composition. This new edition includes an original introduction by Henry Miller.

Contents: Introduction to the 2010 Edition by Henry Miller / Introduction to the 2002 Edition / Developing the Film / A Long Hard Look at 'Psycho' / Matters Arising / Notes / Credits / Bibliography

September 2010 60 b/w illustration	256pp s	190x135mm
Hardback	£50.00	978-1-84457-359-2
Paperback	£14.99	978-1-84457-358-5

### **PREVIOUSLY ANNOUNCED**

### **Prime Suspect**

Deborah Jermyn, Reader in Film and Television, Roehampton University, UK

June 2010	144pp	190x135mm
Paperback	£12.00	978-1-84457-305-9

### The Godfather

Jon Lewis, Professor, Department of English, Oregon State University, USA

The Godfather marked a transition in American filmmaking, and its success, as a work of art, as a creative 'property', as a model for other filmmakers, changed Hollywood forever. Jon Lewis places the film in the context of 1970s Hollywood and the gangster film genre, examining its status as a critique of the American dream.

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Melvyn Stokes, Senior Lecturer in American History, University College London, UK

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Psychoanalytic theory offers an interesting insight into the study of culture and the arts. This unique book explains how clinical concepts inform and engage with key issues throughout the humanities and social sciences. Accessible and comprehensive, this is an important book for students and academics alike.

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### CULTURE AND MEDIA

### CULTURE AND MEDIA

### HIGHLIGHT

### **Media Writing**

A Practical Introduction



Craig Batty, Senior Lecturer in Screenwriting, The Media School, Bournemouth University, UK and Sandra Cain, Senior Lecturer and Course Leader in Creative and Media Writing, Southampton Solent University, UK

From copywriting to screenwriting and digital to print, this text examines a variety of media writing possibilities. With case studies to

illustrate concepts, the book merges theory and practical tips giving students a critical vocabulary to use when discussing texts. It is an essential resource for journalism, media and creative-writing students.

Contents: Introduction: What is Media Writing? / Print Journalism: Newspapers / Print Journalism: Magazines / Broadcast Journalism / Public Relations and Media Relations / Copywriting and Advertising / Screenwriting: Fiction / Screenwriting: Fact / Conclusion: Media Writing and Digital Technology / Bibliography / Index

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### HIGHLIGHT

### **Communications Policy**

Theory and Issues



Edited by Stylianos Papathanassopoulos, Professor of Communication, University of Athens, Greece and Ralph Negrine, Professor of Political Communication, University of Sheffield, UK

Culture, politics, economics and technology all impact upon policy decisions. This book explores relevant theory and research from across these fields

to introduce key debates and developments in communications policy. With contributions from leading scholars, this book is key reading for all students, researchers and policy makers.

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Discourses, Practices and Trajectories



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A significant contribution to memory studies and part of an emergent strand of work on global memory. This book offers important insights on topics relating to memory, globalization, international politics, international relations, Holocaust studies and media and communication studies.

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Migrant and Diasporic Film in Contemporary Europe



Edited by Daniela Berghahn, Reader in Film Studies, Royal Holloway, University of London, UK and Claudia Sternberg, Lecturer in Cultural Studies, University of Leeds, UK

This collection brings together international experts on the cinema of migration and diaspora in post-colonial and post-national Europe. It offers a comprehensive theoretical and analytical

discussion of a highly productive creative sector and documents the spectrum of this area of exploration in European, transnational and World Cinema studies.

Contents: Acknowledgements / Introduction / Locating Migrant and Diasporic Cinema in Contemporary Europe; D.Berghahn & C.Sternberg / Migration and Cinematic Process in Post-Cold War Europe; D.Iordanova / State and Other Funding for Migrant, Diasporic and World Cinemas in Europe; A. Jäckel / Nostalgic Journeys in Post-Soviet Cinema: Towards a Lost Home?; B.Beumers /Transculturation in German and Spanish Migrant and Diasporic Cinema: On Constrained Spaces and Minor Intimacies in Princesses and A Little Bit of Freedom; E.G.Rodríguez / The Dark Side of Hybridity: Contemporary Black and Asian British Cinema; S.Malik / Body Matters: Immigrants in Recent Spanish, Italian and Greek Cinemas; I.Santaolalla / Gendering Diaspora: The Work of Diasporic Women Filmmakers in Western Europe; C.Tarr / Queering the Diaspora; J.S.Williams / Sound Bridges: Transnational Mobility as Ironic Melodrama; D.Göktürk / Coming of Age in 'the Hood': The Diasporic Youth Film and Questions of Genre; D.Berghahn / Migration, Diaspora and Metacinematic Reflection; C.Sternberg / Future Imperfect: Some Onward Perspectives on Migrant and Diasporic Film Practice; G.Jones / Filmography / Index

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The Shattered Screen

Siobhan S. Craig, Assistant Professor of English, University of Minnesota, USA

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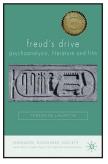
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Edited by Helen Hanson. Lecturer in Film, University of Exeter, UK and Catherine Ó'Rawe, Senior Lecturer, Department of Italian. University of Bristol, UK

These essays trace the femme fatale across literature, visual culture and cinema, exploring the ways in which fatal femininity has been imagined in different cultural contexts and historical epochs, and

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Journalism, Media and Mortality



### Folker Hanusch. Lecturer. University of the Sunshine

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of Media and Communications, Cardiff University, UK

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Coast, Australia

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Culture and Ideology in the 1990s

Edited by Ariana Hernandez-Reguant. Assistant Professor of Communication, University of California, USA

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This collection examines Cuban cultural production during the Special Period of the 1990s, following the collapse of the Soviet bloc. Contributors address the cultural forms; and the associated ethics and practices of labor, leisure, and bureaucratic organization that arose in the transformation of the socialist cultural infrastructure.

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### Making Settler Cinemas

Film and Colonial Encounters in the United States, Australia, and New Zealand



**Peter Limbrick**, Assistant Professor of Film and Digital Media, University of California, USA

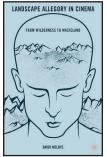
Through a shrewd analysis of the historical experience of imperialism and settler colonialism, Limbrick draws new conclusions about their effect on cinematic production, distribution, reception and filmic discourse.

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July 2010	272рр	234x156mm
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### Landscape Allegory in Cinema

From Wilderness to Wasteland



#### David Melbye, Lecturer, Department of Media and Cultural Studies, University of California, USA

This study seeks to understand the form of cinematic space referred to as 'the landscape of the mind,' in which natural, outdoor settings serve as outward manifestations of characters' inner subjective states.

Contents: Introduction:

Defining Landscape Allegory / Landscape Portrayal Before Cinema / Spiritualized Landscapes of the Nineteenth Century / The Advent of Filming Allegorical Landscape / Avant-Garde Film Depiction of Landscape in the 1960s / Spiritual Wasteland Films of the 1960s and 70s / Australian Outback Allegories of Cultural Exploitation / Hollywood's Imperialist Allegories / Imperialist River/Jungle Allegories and Beyond / Conclusion

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### The Disabled Body in Contemporary Art



Ann Millett-Gallant, Lecturer, University of North Carolina, USA

This volume analyzes the representation of disabled and disfigured bodies in contemporary art and its various contexts, from art history to photography to medical displays to the nineteenth- and twentieth-century freak show.

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Enabling the Image / Disarming Venus / Sculpting Body Ideals / Performing Amputation / Exceeding the Frame / Conclusion: Staring Back and Forth

# Bourdieu, Language and the Media



John F. Myles, Senior Lecturer in Communication Studies, University of East London, UK

This book engages with key theoretical and analytical issues in the field of media, communication and cultural studies. Using case studies of radio, internet, text messaging and photojournalism, it deploys Bourdieu's ideas to reveal how language in

the media is implicated in broader social patterns of 'symbolic violence'.

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3 b/w tables, 8 b/w illustrations and 2 tables				
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### Old and New Media after Katrina

Edited by Diane Negra, Professor of Film Studies and Screen Culture, University College, Dublin, Republic of Ireland

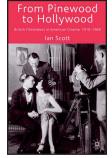
On the 5th anniversary of Hurricane Katrina, this book examines the television coverage of September, 2005, and the manifestation of its legacy in a range of other media forms.

Contents: Introduction: Old and New Media After Katrina; D.Negra / The Big Apple & The Big Easy: Articulating Proximity and Disaster in Visual Culture; J.V.Fugua / Discovery Channel's Reality-Hybrid Series: Representing Survival in the Wake of Katrina; A.Goodridge / 'Don't Know Why, There's No Sun Up in the Sky': The Stormy Weather of Pre and Post Katrina Cable Television; W.Metz & A.Metz / Exile, Return, and New Economy Subjectivity in Last Holiday; D.Negra / Expanded Medium: NPR, National Space, and Katrina Web Memorials; M.Pramaggiore / What's Mr. Pregnant Pregnant With?: Internet Comedy and Post-Katrina Representations of Race; J.Scheible / Media Artists, Outsider Activists, and Urban Localism: The Case of Helen Hill; D.Streible / Uncovering the Bones: Hurricane Katrina and Contemporary Crime Television; L.Steenberg / In Desperate Need (of a Makeover): The Neoliberal Project and the Social Body in Distress; **B.Weber** 

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### From Pinewood to Hollywood

British Filmmakers in American Cinema, 1910-1969



lan Scott, Senior Lecturer in American Studies, School of Arts, Histories and Cultures, University of Manchester, UK

'A fascinating look at the British screenwriters and directors who went to Hollywood over a period of sixty years: how they adjusted, or didn't adjust, and what they contributed to American

as well as British films. It's

so good I wish it was longer.' - Tom Stempel, Los Angeles City College, USA

This book is about the emigration, film careers and socio-cultural influence of British filmmakers moving to Hollywood in the studio era. It deals with some of the unknown and neglected émigrés, as well as the leading lights who founded, initiated and ensured that American film became the leading national cinema of the twentieth century.

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### Saturday Night Live, Hollywood Comedy, and American Culture

From Chevy Chase to Tina Fey

**Jim Whalley**, has taught Film Studies at the University of Salford, Liverpool John Moores University and University of East Anglia, UK

This book addresses how Saturday Night Live's confrontational, boundary-pushing approach spilled over into film production, contributing to some of the biggest hits in Hollywood history.

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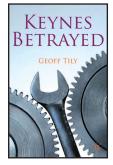
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### **ECONOMICS**

### **ECONOMICS**

### HIGHLIGHT

### **Keynes Betrayed**



**Geoff Tily,** The Office for National Statistics, UK

'...such an important book...not merely another book on the history of Keynes's monetary thought. It provides compelling evidence of where 'Keynesians' of all shades have gone wrong and simultaneously provides them with the ammunition to generalize

what passes for modern monetary theory and macroeconomics. It enables macroeconomists to put Keynes back into Keynesian economics.' -Colin Rogers, University of Adelaide, Australia

This book argues that Keynesian economists have betrayed Keynes' theory and policy conclusions, and that the world has been misled about those policies. Keynesians have focused attention on policies for dealing with effects of economic failure as they arise, whereas Keynes was concerned with the cause and then the prevention of economic failure.

Contents: Acknowledgements / Introduction / PART I: HISTORY / Monetary Economics and Monetary Policy / JMK and the Fourth Grand Monetary Discussion / The Origins of Keynesian Economics / PART II: THEORY / The Saving-Investment Identity and the Transition to the *General Theory* / The Theory of Liquidity Preference and Debt Management Policy / The Monetary Theory of Real Activity / PART III: MACROECONOMICS AFTER KEYNES / Keynes's Response to Keynesian Economics / The Keynesian Counter-Revolution and Thereafter / The *General Theory* and the 'Facts of Experience' / Conclusion / Bibliography

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### The Icelandic Financial Crisis

Edited by **Robert Z. Aliber**, Professor of International Economics and Finance, University of Chicago Graduate School of Business, USA and **Gylfi Zoega**, Professor of Economics, University of Iceland

This book brings together contributions from world renowned experts to examine the financial developments in Iceland, and the privatization of the banking system, drawing conclusions from the Iceland experience for other countries.

Contents: Introduction; R.Aliber. / Summary of Papers; G.Zoega / Privatization and Deregulation: A Chronology of Events: T.Olaf Sigurionsson / PART I: INTERNATIONAL ORGANIZATIONS AND THE CENTRAL BANK OF ICELAND / International Monetary Fund, Article IV Consultations 2004-2008 / OECD Policy Brief 2008 / Central Bank of Iceland, Financial Stability Reports 2005-8 / PART II: OTHER PAPERS AND REPORTS / Fitch Report, February 2006 / Iceland's Geyser Crisis; L.Christiansen / Financial Stability in Iceland; F.Mishkin & T.T.Herbertsson / The Internationalization of Iceland's Financial Sector F.M.Baldursson & R.Portes / The Collapse of Iceland's Banks: the Predictable End of a Non-viable Business Model; W.Buiter & A.Sibert / Iceland on the Brink?; D.Gros / Events in Iceland: Skating on Thin Ice; T.Gylfason / A Spending Spree; G.Zoega / Monetary Turbulence and the Icelandic Economy; R.Z.Aliber / PART III: LESSONS FOR OTHER COUNTRIES / Overbanked and Undersized: Lessons from Iceland: A.Sibert

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Patrick L. Anderson, Principal; CEO and Scott D. Watkins, Director, Market and Industry Analysis Practice Area, both at Anderson Economic Group

<sup>'B</sup>y providing such a broad collection of data, in an easy to use format, *The State Economic Handbook* is a resource that everyone in economic development should have.' - Bob Trezise, President, Lansing Economic Development Corporation or Ken Szymusiak, Director, Lansing Economic Development Corporation

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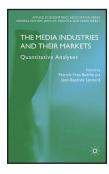
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Hardback	£55.00	978-0-230-62116-9

### **ECONOMICS**

# The Media Industries and their Markets

#### **Quantitative Analyses**



Edited by Patrick-Yves Badillo, Professor, Aix-Marseille University, France and Jean-Baptiste Lesourd, Professor, Université de la Méditerranée, France

This book looks at quantitative studies on media markets, examining economic environment, supply and concentration in the media, and demand. It presents the most recent econometric research on the media

and their markets, and provides insights on media enterprises, such as, corporate strategy, marketing and advertising.

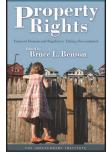
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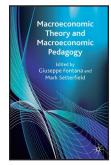
**Ricardo Ffrench-Davis**, Department of Economics, University of Chile

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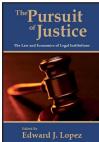
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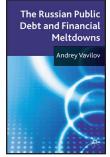
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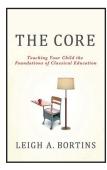
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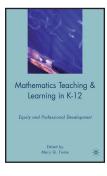
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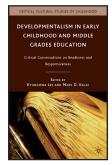
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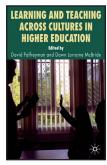
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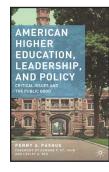
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### American Higher Education, Leadership, and Policy

Critical Issues and the Public Good



**Penny A. Pasque**, Assistant Professor of Adult and Higher Education, University of Oklahoma, USA

Foreword by Edward P. St. John and Lesley A. Rex

In this critical look at contemporary higher education, Pasque argues that if a more thorough understanding of leaders' perspectives is not offered, then the dominant perspectives

within academic discourse will continue to perpetuate the current ideas of higher education's relationship with society.

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Nest, he offers us unique insight and realistic counsel when it comes to addressing the dilemmas and conflicts that arise when young adults have returned to their parents' home, or are having difficulty leaving...' - Jerrold Lee Shapiro, Ph.D., Professor, Santa Clara University, USA; author of *The Measure of a Man* 

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A P

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Edited by Melanie Walker, Professor of Higher Education; Director of Research, School of Education, University of Nottingham, UK; Extraordinary Professor, University of the Western Cape and Elaine Unterhalter contributes to teaching on post graduate courses in education and international development, Institute of Education, UK

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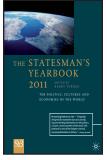
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### HIGHLIGHT

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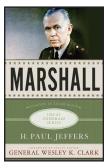
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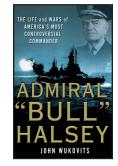
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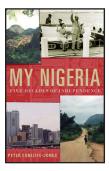
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### HIGHLIGHT

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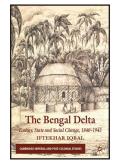
1998-2003 he was AFP Bureau Chief in Lagos, Nigeria

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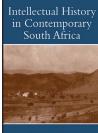
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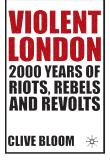
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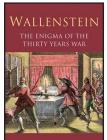
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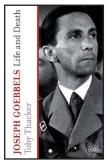
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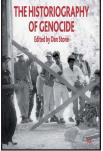
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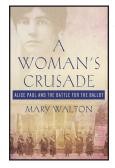
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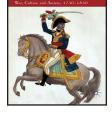
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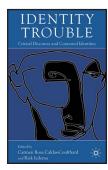
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### LANGUAGE AND LINGUISTICS

#### HIGHLIGHT

## Identity Trouble

Critical Discourse and Contested Identities



Edited by Carmen Rosa Caldas-Coulthard, Centre for English Language Studies, University of Birmingham, UK and Rick ledema, Faculty of Humanities and Social Sciences, University of Technology, Australia

*IdentityTrouble* assembles contributions from a variety of discourse fields to discuss the pressures on traditional understandings of identity. The focus is on failures and uncertainties

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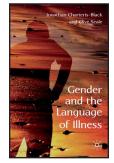
Edited by Christopher N. Candlin, Professor, Department of Linguistics, Macquarie University, Australia and Jonathan Crichton, Lecturer in Applied Linguistics, University of South Australia

Exploring a neglected aspect of discourse studies this volume looks at how people are 'discursively constructed' as deficient in ways that may affect their life chances. In this context, a 'deficit' would mean any kind of linguistic disadvantage or lack which affects the individual (s) and their situation.

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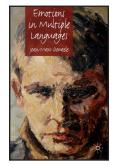
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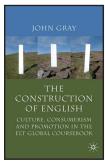
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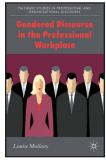
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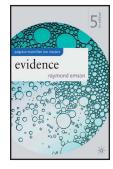
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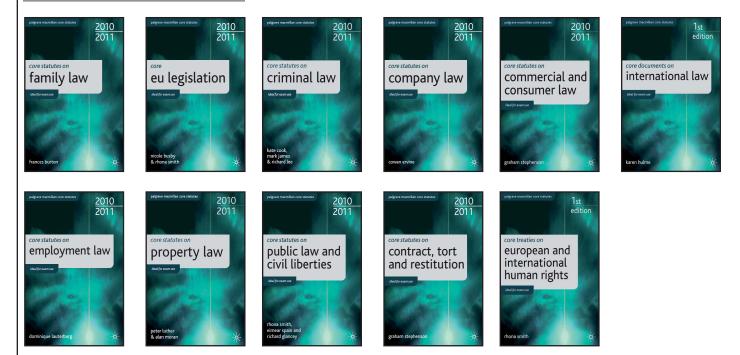
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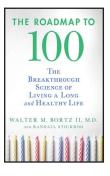
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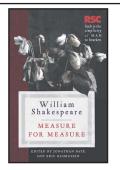
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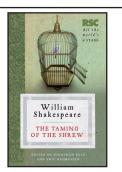
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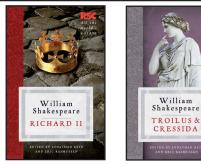


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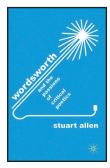
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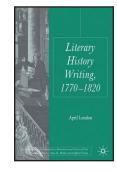
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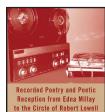
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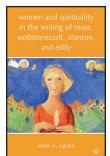
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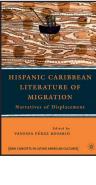
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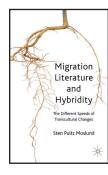
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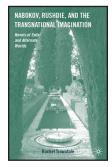
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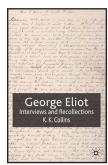
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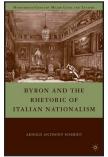
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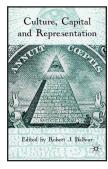
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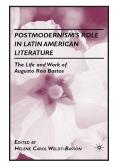
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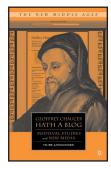
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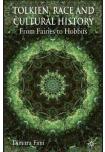
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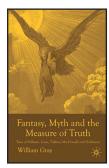
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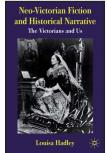
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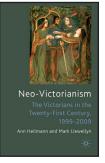
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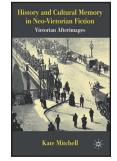
Katherine Mansfield had a career-long engagement with the literary marketplace from the age of eighteen. This book examines how she developed as a writer within a range of book and periodical publishing contexts, reconsidering her writing's enactment of a commercially viable modern aesthetic in her experimentation with the short story form.

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### History and Cultural Memory in Neo-Victorian Fiction

Victorian Afterimages



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**Kate Mitchell,** Visiting Fellow (Research), Australian National University

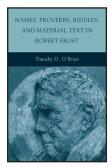
Arguing that neo-Victorian fiction enacts and celebrates cultural memory, this book uses memory discourse to position these novels as dynamic participants in the contemporary historical imaginary. It revises historical fiction's relationship to history and moves critical debates

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**Rethinking the Void** 

**Ciaran Ross,** Professor of Twentieth-Century English and Irish Literature, University of Strasbourg, France

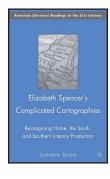
Using the work of W.Bion and D.Winnicott, this book offers a psychoanalytic study of Beckett's aesthetics of absence. Focusing on the first prose trilogy and Waiting for Godot, it offers a critical challenge to accepted viewpoints of Beckett's negative status, not only within psychoanalytic literary criticism, but within Beckett criticism at large.

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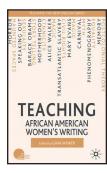
This book subjects the works of Elizabeth Spencer, critically acclaimed but canonically marginalized, to a study that reveals their interaction with the southern canon as they question its boundaries and remap the long-established landscapes of southern identity.

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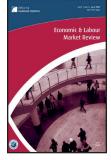
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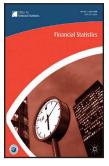
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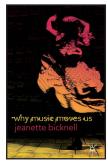
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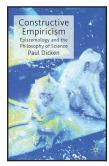
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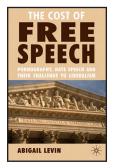
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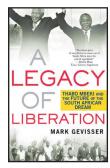
# POLITICS

#### **AFRICAN POLITICS**

## HIGHLIGHT

# A Legacy of Liberation

Thabo Mbeki and the Future of the South African Dream



Mark Gevisser, Awardwinning Journalist who writes for The New York Times, The Nation, London's Mail & Guardian, and the Johannesburg Sunday Times. He was educated at Yale University, USA and received an MFA from Columbia University

'An epic biography.' -Matthew Kaminski, *The Wall Street Journal* 

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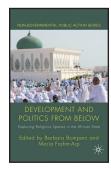
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*With a Preface by* Frank Ankersmit

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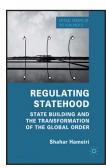
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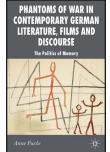
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# POLITICS

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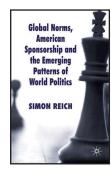
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## POLITICS

# GLOBALIZATION AND INTERNATIONAL RELATIONS

# HIGHLIGHT

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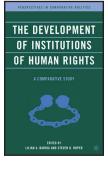
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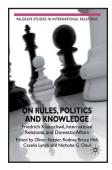
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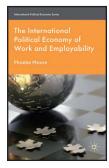
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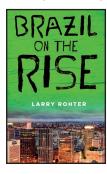
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# LATIN-AMERICAN POLITICS

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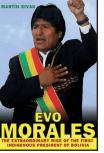
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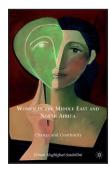
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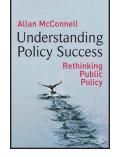
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Mary R. Anderson, Assistant Professor, Department of Government and World Affairs, University of Tampa, USA

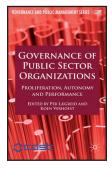
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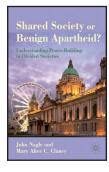
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# HIGHLIGHT

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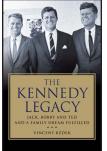
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# HIGHLIGHT

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Jack, Bobby and Ted and a Family Dream Fulfilled



Vincent Bzdek, News Editor and Features Writer, The Washington Post. He has also written for The Wall Street Journal, Wired Magazine, The Denver Post; author of Woman of the House (Palgrave Macmillan, 2008)

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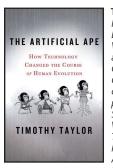
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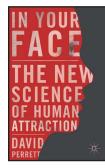
Timothy Taylor, Leading Evolutionary Scientist; Editor-in-Chief, Journal of World Prehistory. He has appeared on the History Channel, Discovery, National Geographic specials, and contributes to such publications as Nature, Scientific American, and World Archaeology; author of The Buried Soul and The Prehistory of Sex; Professor of Archeology, University of Bradford, UK

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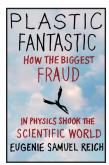
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## **FIRST ANNOUNCEMENT**

#### **Plastic Fantastic**

How the Biggest Fraud in Physics Shook the Scientific World



Eugenie Samuel Reich, formerly Editor, New Scientist; she has written for Nature, New Scientist and The Boston Globe, and is known for her hard hitting reports on irregular science. Several of her reports have resulted in institutional investigations

'Reich's account is meticulously researched, based on interviews with over 120 scientists, friends and editors. It is

gripping stuff: a surprising page-turner that is well worth reading.' - *New Scientist* 

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'Reich pursues this affair in depth...does an excellent job of dealing with the facts of the Schön case.' - Martin Blume, *Nature* 

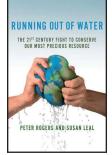
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Peter Rogers, Leading Water Expert; Professor of Environmental Engineering, Harvard University, USA; Senior Advisor, Global Water Partnership

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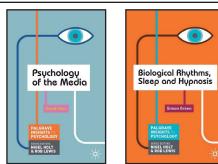
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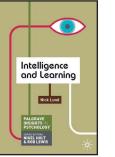
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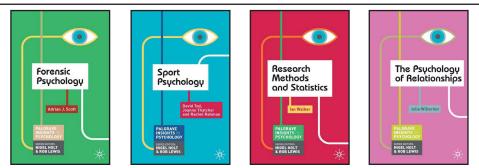
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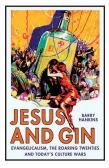
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# RELIGION

# HIGHLIGHT

# Jesus and Gin

Evangelicalism, the Roaring Twenties and Today's Culture Wars



Barry Hankins, Professor of History, Baylor University, USA

A tour of the roaring twenties where we meet a host of colourful characters including a Baptist minister who commits adultery in the White House and a presidential election hinging on a religious issue. With the religious right in disarray today this is a timely look at

a parallel age when preachers held sway and politicians answered to the pulpit

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August 2010 256pp Hardback £16.50

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# **Beyond Slavery**

**Overcoming Its Religious and Sexual Legacies** 

Edited by Bernadette Brooten, Kraft-Hiatt Professor of Christian Studies and Jacqueline L. Hazelton, Ph.D Candidate in Politics, both at Brandeis University, USA

This book looks at a United States that continues to be driven by racial and cultural divisions, from the disproportionately high number of incarcerated African Americans to heartfelt disagreements over the true nature of marriage and the proper role of faith in public policy.

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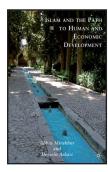
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# SOCIAL WORK AND SOCIAL POLICY

#### Understanding Drug Misuse Models of Care and Control

Jan Keene, Emeritus Professor of Primary Care, University of Reading, UK

Combining theory and research, this clearly explains how each theoretical model contributes different types of solutions to 'the drug problem', whether it is treatment, harm minimization or social intervention. Using extracts from the author's own research interviews with drug users, it also offers a real insight into user perspectives.

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Social Welfare Policy in the U.S.



Edited by **Betty Reid** Mandell, Professor Emeritus, Department of Social Work, Bridgewater State College, USA

This book discusses the crisis of caregiving as it affects parents seeking to provide good care for their children and people who care for their aged or disabled relatives. Discussed are alternatives to the present welfare system, a description of

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## SOCIOLOGY

# SOCIOLOGY

### HIGHLIGHT

## Imagining Arab Womanhood

The Cultural Mythology of Veils, Harems, and Belly Dancers in the U.S.



Amira Jarmakani, Assistant Professor, Women's Studies Institute, Georgia State University, USA

'This is an outstanding, truly innovative, and very timely project that explores predominant images of Arab women in U.S. popular culture.' -Nadine Naber, Program in American Culture and Department of Women's Studies, University of Michigan, USA

A fascinating demonstration of how U.S. representations of veils, harems, and belly dancers have operated as nostalgic and exotic symbols to help rationalize dominant U.S. narratives about power and progress.

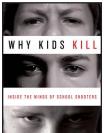
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# HIGHLIGHT

# Why Kids Kill

Inside the Minds of School Shooters



PETER LANGMAN. PHD

'Langman offers a paradigm of three specific categories of youth offenders psychopathic, psychotic, or traumatized...A vital, phenomenal, extremely valuable work. Summing up: Essential: all levels / libraries.' - D.E. Kelly, Adelphi University, USA, *CHOICE* 

**Peter Langman**, *Clinical Director of Psychology at* 

KidsPeace

'...a well-written book that is long overdue.' -Brandon Robbins, *Contemporary Psychology: APA Review of Books* 

'Dr. Langman's professional expertise and exhaustive research combine to produce a remarkably comprehensive psychological analysis of school shooters that will revolutionize our understanding of this phenomenon.' - Mary Ann Swiatek, Ph.D., Licensed Psychologist; Member of the Association for Psychological Science

From examining the material evidence of notorious school shooters at Columbine and Virginia Tech to addressing the mental states of the violent youths he treats, Langman shows how to identify early signs of homicide-prone youth and what preventive measures parents and communities can take to protect themselves from the tragedy.

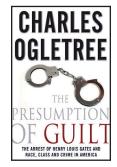
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# HIGHLIGHT

# The Presumption of Guilt

The Arrest of Henry Louis Gates and Race, Class and Crime in America



Charles Ogletree, Jesse Climenko Professor of Law; Founding and Executive Director, Charles Hamilton Houston Institute for Race and Justice, Harvard Law School, USA

Review for Charles Ogletree:

'Professor Ogletree lifts up voices that have been forgotten. That has been his life's work...It has been my great honor

and a pleasure of my life to have known (him).' -President Barack Obama

Reviews for Ogletree's: All Deliberate Speed: Reflections on the First Half Century of Brown vs. Board of Education:

'A bold and original analysis...reveals how the great reforms once promised by this landmark decision were systematically undermined.' - Henry Louis Gates, Jr.

On Tuesday, July 16, 2009, Henry Louis Gates, Jr., Harvard Professor, was mistakenly arrested by police for attempting to break into his own home. The ensuing media firestorm ignited debate across the world. Charles Ogletree, one of the country's foremost experts on civil rights, uses this incident to explore issues of race, class, and crime.

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#### Issue 93

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## **FIRSTANNOUNCEMENT**

# **Transforming Academies**

Issue 95

#### Edited by Feminist Review Collective

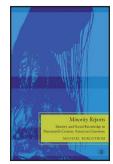
Comprising two themed parts, 'Theorising the First Wave Globally' and 'Mainstreamed or Muzzled', this issue contributes to current debates on academic feminism and makes crucial interventions about the importance of feminism transnationally.

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Identity and Social Knowledge in Nineteenth-Century American Literature



Michael Borgstrom, Assistant Professor of English, San Diego State University, USA

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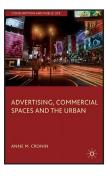
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Edited by Jenny Hockey, Professor of Sociology, Department of Sociological Studies, University of Sheffield, UK, Carol Komaromy, Senior Lecturer in Health Studies, The Open University, UK and Kate Woodthorpe, Lecturer in Sociology, University of Bath, UK

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John Kinsman, Research Fellow, Amsterdam School for Social Science Research, The Netherlands

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### SOCIOLOGY

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Derek McGhee, Reader in Sociology, University of Southampton, UK

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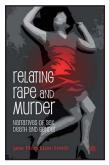
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Andrea Mubi Brighenti, Postdoctoral Research Fellow, Department of Sociology, University of Trento, Italy

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Tam Sanger, Teaching Fellow, Queen's University Belfast, UK

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Gyms and the Commercialisation of Discipline and Fun

**Roberta Sassatelli**, Associate Professor of Cultural Sociology, Department of Social and Political Studies, University of Milan, Italy

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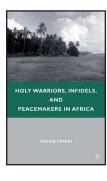
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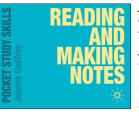
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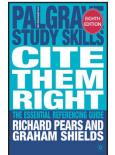
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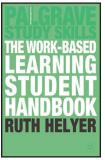
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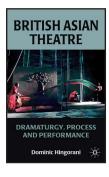
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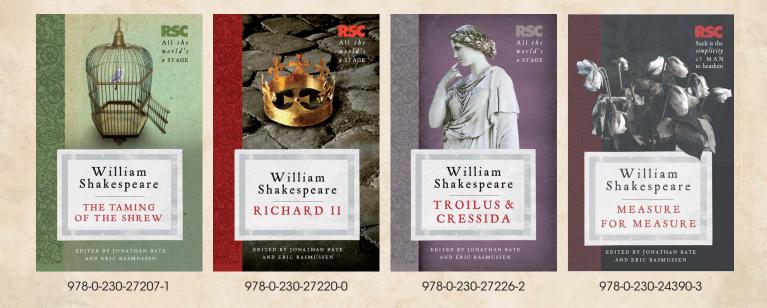
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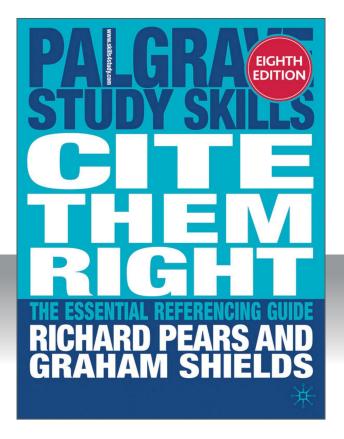
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