

BUILDING ON YOUR PLAN



PLANNING FOR THE FUTURE IN 2015







USAA
ADVICE PRINCIPLES



**Protect your life, loved
ones and possessions.**

Spend less than you earn.

Save enough for emergencies.

Save now for retirement.

Prepare your will.

**Build your financial plan and
update it annually and with
significant life events.**

QUICK START:

FOUR THINGS YOU CAN DO RIGHT NOW.

These four things can help anchor your plan as you continue working toward your retirement goals.

1 | FIND OUT WHERE YOU STAND.

See how well you're doing financially based on your life and goals with our Financial Readiness Score tool. Get your score and action plan at usaa.com/myfinancialscore.

2 | PRIORITIZE SAVING FOR RETIREMENT.

Now is the time to set your retirement goals and create a plan to help you get there. Find out how much you need to save for retirement at usaa.com/retirementcalculators.

3 | HELP PROTECT YOUR FAMILY'S FINANCIAL FUTURE WITH LIFE INSURANCE.

As your life changes, use our Life Insurance Calculator to determine the appropriate amount of coverage for your family. Calculate your needs at usaa.com/lifecalculator.

4 | TAKE THE GUESSWORK OUT OF INVESTING.

USAA Managed Money can help you take the next step with your investments and offers professional guidance for your portfolio. Explore USAA Managed Money at usaa.com/investments.

MANAGING CHANGE WHILE BUILDING YOUR RETIREMENT SAVINGS.

Life is always changing, and when it does, it can affect your financial goals. There's still plenty of time left to prepare for retirement, but **it's more important now than ever to plan ahead and make adjustments to continue saving for retirement.** Use this guide as one way to help you prepare for your future.

USAA advises millions of members every year and provides a holistic approach to help meet their individual needs — from insurance to investing and daily money management. Inside you'll find hypothetical examples. While each one is different, you can learn from all of them. Take a look at the stories, and get a glimpse into our approach.

Everything we do is rooted in our core military values of service, loyalty, honesty and integrity — and decades of experience serving current and former military members who have honorably served and their eligible family members. We take the time to get to know you and your needs, and we help create a strategy that works for you.

➤ **It starts with a big-picture view of your financial life.**

See where you stand financially, and get a personalized action plan to help you balance your financial world. **Visit usaa.com/myfinancialscore to get going.**

MORE ADVICE IS ALWAYS JUST A CLICK AWAY.

Find personalized solutions, articles, tools, calculators and more to help with your retirement planning. Visit **usaa.com/retirement**.



MEET “THE PATRICKS”

Tim is an active duty servicemember

Melody recently quit her job to stay home with the kids

Ages: 39 and 38

They have four children, ages 10, 7, 4 and 5 months

Homeowners

TIM AND MELODY PATRICK

Tim has been on active duty for 18 years, and now he’s preparing to retire from the military and start a second career. Melody recently left her job to stay at home with their growing family. Tim has been a faithful contributor to his Thrift Savings Plan (TSP) and Melody has a 401(k) from her old employer, but they’re not sure what to do with the money they’ve saved up. The kids are growing up fast, and college tuition is sneaking up on them. So it’s time for some serious prep work.

PREPARING TO LEAVE THE MILITARY?

Our Military Separation Checklist, Military Separation Assessment and Job Finder Tools can help you be ready for what’s next.

➤ **Get started at usaa.com/leavingthemilitary.**



PLANNING THROUGH CAREER TRANSITIONS

Whether you’re transitioning from the military, changing jobs or leaving one, there are several choices available to you for your retirement. For members like the Patricks who have multiple retirement accounts, deciding what to do with them is crucial. Carefully consider which choices may be right for your situation.

➤ **Call 800-235-0482 or visit usaa.com/retirement for help finding the right strategy for you.**

STRATEGIES	PROS	CONS
Leave it or move it to your new employer’s plan	<ul style="list-style-type: none"> • Low investment expenses • Some plans, like the TSP, may allow penalty-free withdrawals at age 55 or older • Potential employer match or catch-up contributions 	<ul style="list-style-type: none"> • Limited investment selections • Level of service and advice may be limited • Limited withdrawal options
Rollover the funds to an IRA	<ul style="list-style-type: none"> • Potential for wider investment choices • Tax-deferred savings • More retirement income and distribution choices 	<ul style="list-style-type: none"> • Fees and expenses may be higher • Employer matching contribution not available • Penalty-free withdrawals may not be available until after age 59½
Take a cash withdrawal	<ul style="list-style-type: none"> • Cash available for current spending needs 	<ul style="list-style-type: none"> • Subject to current income tax and possible 10% premature withdrawal penalty

The individuals portrayed herein are fictional and are not intended to represent any actual USAA Member. The use of fictional persons should not be viewed as an endorsement of USAA, or any of USAA’s products or services, by any actual Member. The scenarios provided herein are for general informational purposes only, should not be considered personalized investment advice or a specific recommendation for your particular situation, and do not guarantee or predict future results.



SAVING FOR YOUR CHILDREN'S EDUCATION

The Patricks plan to use Tim's GI Bill benefits to pay for some of their children's college tuition, but that may not cover everything. A USAA 529 College Savings Plan[®] could help, with features such as:

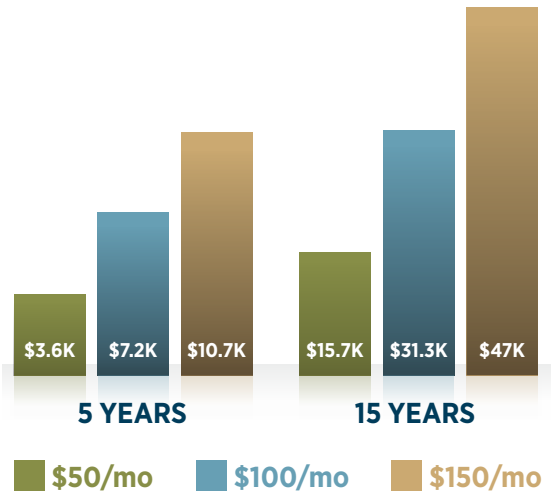
Easy to start: Begin with as little as \$50 a month with systematic investing plans¹

Tax advantages: Savings are tax-deferred and withdrawals are tax-free when used for qualified educational expenses²

Flexibility and control: It's transferable to anyone in the family and has less impact on the student's ability to qualify for financial aid since it's considered a parental asset³

➤ **Start a college savings plan at usaa.com/educationsavings.**

Potential difference in savings based on time and amount invested.



This hypothetical illustration does not reflect the performance of any USAA product. Example assumes a monthly investment made at the beginning of each month with a 6.8 percent return over 5 and 15 years. The returns are hypothetical and do not reflect the past or future performance of any specific investment type.

Consider the investment objectives, risks, charges and expenses of the USAA 529 College Savings Plan (Plan) carefully before investing. Call 1-800-292-8825 to request a Plan Description and Participation Agreement containing this and other information about the Plan from USAA Investment Management Company, Underwriter and Distributor. Read it carefully before investing. If you or the beneficiary are not residents of the State of Nevada, consider before investing whether your or the beneficiary's home state offers a 529 plan that provides its taxpayers with state tax and other benefits not available through this Plan. Please consult your tax advisor.

Investing in securities products involves risk, including possible loss of principal.

¹Systematic investing and automatic contributions are investment strategies and do not protect against losses or guarantee that an investor's goal will be met.

²To be eligible for favorable tax treatment afforded to any earnings portion of withdrawals from Section 529 accounts, such withdrawals must be used for "qualified higher education expenses," as defined in the Internal Revenue Code. Any earnings withdrawn that are not used for such expenses are subject to federal income tax and may be subject to a 10% additional federal tax, as well as applicable state and local income taxes.

³The account owner can change the beneficiary to another member of the family of the original beneficiary without penalty. Please refer to the Internal Revenue Code definition of "member of the family." If assets are contributed from an UGMA/UTMA account, the custodian may not change the designated minor, except as permitted by applicable law. Interests in the USAA College Savings Plan (Plan) are municipal fund securities issued by the Nevada College Savings Trust Fund (Trust). The value of an investment in the Plan will vary with market conditions. The Plan is administered by the Board of Trustees of the College Savings Plans of Nevada (Board), which is chaired by the Nevada State Treasurer. USAA Investment Management Company provides investment management services to the Portfolios, together with its affiliate, USAA Financial Advisors, Inc., and markets and provides related services with respect to the Plan. Ascensus Broker Dealer Services, Inc., serves as the Program Manager. Interests in the Plan are not guaranteed by the Trust, the Plan, the State of Nevada, the Board or any other governmental entities, or any USAA or Ascensus entities, and you could lose money.

Please consult your advisor regarding your particular situation. USAA or its affiliates do not provide tax advice. Taxpayers should seek advice based upon their own particular circumstances from an independent tax advisor. An investor should consider, before investing, whether the investor's or designated beneficiary's home state offers any state tax or other benefits that are only available for investments in such state's qualified tuition program.

➤ WHAT'S NEXT?

While you're developing a game plan for civilian life, make sure you find ways to **take advantage of your retirement pay from the military**. When paired with a similar civilian income, your military retirement check could go toward retirement and/or college savings plans. **Get started by opening an investment account at usaa.com/investing.**



MEET “LACEY”

Lacey is a financial reporter

Age: 37

Going through a divorce

She has two children,
ages 8 and 13

Homeowner

LACEY GRIMM

After 14 years of marriage to a servicemember and two wonderful daughters to show for it, Lacey and her husband are going through a divorce. Needless to say, there are challenges ahead. She wants to maintain her family’s lifestyle and stay in their current home, but isn’t sure how to do that by herself. The divorce left her without health and life insurance and maxed out on her credit cards. Lacey needs help starting over and planning for life now as a single mom.



GETTING BACK TO BASICS

When you’re starting over after a major change, your finances are too. That means creating a spending plan and restarting your savings. USAA® Money Manager,¹ our online personal spending tool, tracks your money and helps you determine where you can cut back.

➤ **Create your spending plan at**
usaa.com/moneymanager.



¹USAA® Money Manager is not an investment advisory service of USAA. Information on non-USAA accounts is governed by the User Agreement. USAA’s personal financial management services are not sponsored or endorsed by any third party.

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PAYING OFF THE PLASTIC

When you're dealing with debt, the first step is to prevent adding more. Build a small emergency fund to create a cushion, then use any extra income to take down your debt and get your goals back on track. Focus on your highest-interest debt first to get going.

➤ **Tackle your debt at usaa.com/debt.**

Our Debt Manager tool can show you how to do it.

- 1 Plug in all your credit and loan balances.
- 2 See what you're paying now.
- 3 Get recommendations on how to pay your debt more efficiently.

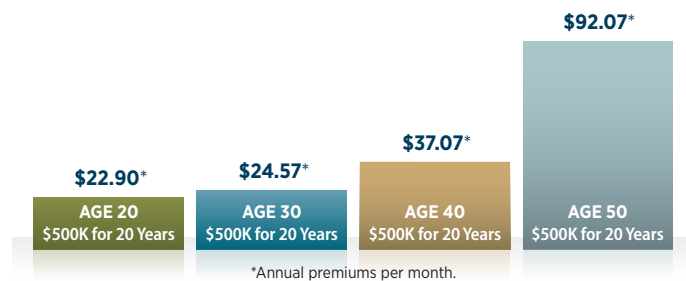


PROTECTING NEW RESPONSIBILITIES

Now that she's on her own, Lacey should review her life insurance coverage to help ensure her children are financially prepared. Our Life Insurance Calculator can help her find out how much she needs to cover her mortgage, debt or even college tuition.

➤ **Find out how much you need at usaa.com/lifecalculator.**

The younger you are when you buy life insurance, the lower your monthly premium may be!



*USAA Life Level Term V: These quotes are for the best risk class we offer. Risk class is determined by factors such as tobacco use, health, family medical history and lifestyle. Your premium is determined by underwriting review. Coverage is level for the duration of the policy. Premiums remain level for the duration of the Initial Benefit Period, then increase annually while benefits remain the same. Form LLT49045ST 01-05 (may vary by state). In New York, New York Term Series V: Form NLT45861NY 01-04. Call for details on specific policy costs, benefits, limitations and availability in your state. Examples given are hypothetical illustrations and not necessarily an indication of the benefits or features of any USAA product.



FINDING AND MAINTAINING HEALTH INSURANCE

Another major need that Lacey should address is her health insurance coverage. Without it, she's at risk of taking a big financial hit should something happen that required a trip to the doctor or dentist. The sooner she finds medical and dental insurance the better. If you're like Lacey, don't wait — explore your health insurance needs, and get you and your family covered ASAP.

➤ **Start by visiting our Health Insurance Marketplace at usaa.com/health.**

➤ WHAT'S NEXT?

After a major life change like divorce, your focus will be on managing your immediate needs first. Once you get a handle on the basics, **recommit to your long-term goals and saving for the future.** An employer-sponsored plan or an IRA can be great starting points. **Learn more about our IRAs at usaa.com/ira.**



MEET “THE HARRISES”

Kate works in new product development

Walter is a publisher

Ages: 48 and 50

They have one daughter, age 20

Kate’s father lives with them

KATE AND WALTER HARRIS

On their own so far, Kate and Walter have developed a financial plan and built a substantial portfolio. They’re well on their way to reaching their goals and have even set desired retirement ages. They’re also currently paying their daughter’s college tuition. And Kate’s father’s health is now starting to decline, so they recently moved him into their home, which brings new financial obligations. They have a lot to manage to keep their goals within reach.



MANAGING COMPLEX NEEDS

For members like the Harris family who have accumulated substantial wealth, managing your financial obligations may require greater experience. USAA has dedicated Wealth Managers who specialize in understanding even the most complex situations. Our Wealth Management team will take the time to get to know you, your family and your needs, and will work together with you to provide comprehensive solutions based on your entire financial picture.

Our Wealth Managers can advise you on a full range of financial issues including:

- Financial Planning
- Retirement Planning
- Estate Planning and Wealth Transfer
- Trust Services
- Asset Management
- Risk Management and Protection

➤ **To make an appointment with a Wealth Manager, call 877-633-3312 or visit usaa.com/wealth.**

¹According to Genworth 2014 Cost of Care Survey. ²Cost of 365 days of in-home care, 4.5 hours per day, by a home health aide at the average 2014 hourly cost of \$20.00 is \$32,850 per year. Average 2014 cost of care in an assisted living facility is \$42,000 a year. Average 2014 cost of care in a private room at a skilled nursing facility is \$87,600 a year. All costs are national averages. Costs depend on duration of care, providers and location. Source: Genworth 2014 Cost of Care Survey, March 2014. ³Rate based on a quote from John Hancock Life Insurance Company’s Custom Care III featuring Benefit Builder, TX 5/14, male age 55, preferred risk class, \$150 per day benefit, 4-year benefit period, 90-day elimination period, Customer Price Index (CPI) Compound Inflation Option, and 5% Sponsored Group Discount. Premiums will vary based on benefits selected, risk class, age, sex and state. This is a general description of coverage and is not an insurance contract. Refer to the Outline of Coverage provided by your agent for an explanation of features and options. Only the individual long-term care insurance policy contains governing contractual provisions. You may request a sample policy to review such provisions.

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TAKING ADVANTAGE OF PROFESSIONAL MONEY MANAGEMENT

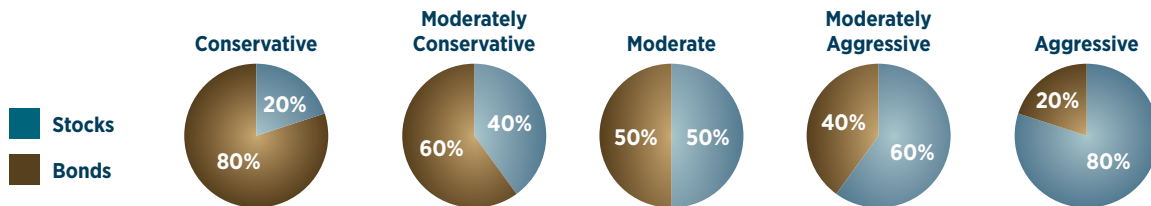
Kate and Walter are juggling multiple daily responsibilities. This can make it difficult to manage and monitor the array of assets they've accumulated over the years. Consolidating their portfolio can help them escape the stress of taking care of their family finances while they take care of the family. USAA Managed Portfolios™ work well for members like them who lack the:

Time. Managed money solutions offer day-to-day monitoring of your investments.

Expertise. Benefit from convenient access to professional investment management and guidance.

Desire. With today's volatile market, we can help you build an investment strategy at a comfortable risk level for you.

Choose your risk comfort level, and we'll put you into an investment strategy to match it.



➤ Take a closer look at USAA Managed Money at usaa.com/investments.

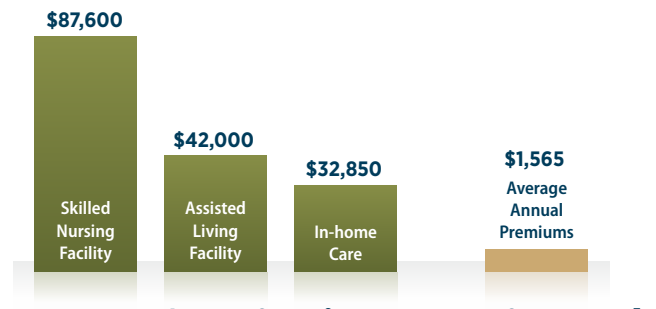


FIGURING OUT LONG-TERM CARE

70% of people now turning 65 can expect to need some form of long-term care in their lifetime,¹ and the costs can get expensive. The Harris family is learning that firsthand with Kate's father's health-care costs. Planning for your own future health-care costs, including purchasing long-term care insurance, can help you alleviate risk and avoid stress down the road.

➤ To find out more about long-term care insurance, call 800-531-5321.

Long-term care insurance may save you thousands of dollars.



Examples given are hypothetical illustrations and not necessarily an indication of the benefits or features of any USAA product.

➤ WHAT'S NEXT?

With your retirement goals in sight, it's important to find ways to help protect your savings and **make sure your money will be there when you need it.** Fixed annuities can offer guaranteed growth for your savings and guaranteed income that can last as long as you do. **Explore your choices at usaa.com/annuities.**

Investments/Insurance: Not FDIC Insured • Not Bank Issued, Guaranteed or Underwritten • May Lose Value
Investing in securities products involves risk, including possible loss of principal.
Past performance is no guarantee of future results.
USAA products are available only in those jurisdictions where USAA is authorized to sell them.

Use of the term “member” or “membership” does not convey any eligibility rights for auto and property insurance products or legal or ownership rights in USAA. Membership eligibility and product restrictions apply and are subject to change.

Purchase of a non property and casualty insurance product, or an insurance policy offered through USAA Insurance Agency, does not establish eligibility for or membership in USAA property and casualty insurance companies.

USAA Managed Portfolios - UMP™ (UMP) is an advisory service of USAA Investment Management Company (IMCO), a registered investment adviser and broker-dealer. Brokerage accounts are introduced and brokerage services provided by USAA Financial Advisors, Inc. (FAI) and IMCO, both registered broker-dealers, Members SIPC. Clearing, custody and other services provided by National Financial Services LLC (NFS), Member NYSE, SIPC.

An investor in a managed portfolio will indirectly bear fees and expenses charged by the underlying funds in addition to direct fees and expenses charged by the portfolio as applicable.

Trust Services offered by USAA Federal Savings Bank. Member FDIC.

There may be tax consequences associated with the transfer of assets. Indirect transfers may be subject to taxation and penalties. Consult with your own advisors regarding your particular situation. Beginning January 1, 2015, an individual may do only one IRA rollover during any 12-month period regardless of how many IRAs they own.

USAA or its affiliates do not provide tax advice. Taxpayers should seek advice based upon their own particular circumstances from an independent tax advisor.

Withdrawals made prior to age 59½ may be subject to a 10% penalty tax.

If you receive a check made out to you, your former employer is required to withhold 20% of the total amount. When you deposit the check into your IRA, you must make up that percentage from your own resources. At tax time, you can apply to get the withheld 20% back, but it could be a long way off. A better approach is to roll the money over without ever receiving it directly.

Traditional IRA distributions are taxed as ordinary income. Qualified Roth IRA distributions are not subject to state and local taxation, in most states. Qualified Roth IRA distributions are also federally tax-free, provided a Roth account has been open for at least five years and the owner has reached age 59½, or meets other requirements.

Other options are available besides rolling over your employer-sponsored retirement plan, and an employer-sponsored retirement plan can offer advantages investors can't get if they roll the money into an IRA.

The Debt Manager Tool is intended to help users evaluate their current debt situation and to provide illustrative examples of how to reduce debt based on the basic information entered. The Tool does not consider detailed individual situations or facts and does not request information about or consider the effect of the delinquency or default status of any debt entered into the Tool. It does not take into account inflation, an increase or decrease in interest rates over time, or additional purchases or increases in the debt balances listed. The Tool is not intended to and should not be construed to provide credit counseling or offer any tax, legal or financial advice. Before taking action, seek personalized advice from a qualified professional.

Automatic investment plans don't assure a profit or protect against loss in declining markets.

A Financial Readiness Score should not be used as the primary basis for making investment or financial decisions. A Financial Readiness Score provides a basic assessment based upon your answers to questions, but it does not guarantee financial success or replace more detailed financial planning. Consider your own financial circumstances and goals carefully before investing or purchasing financial products. Before making any decision, consult your own tax, financial or legal advisors regarding your situation.

Financial planning services and financial advice provided by USAA Financial Planning Services Insurance Agency, Inc. (known as USAA Financial Insurance Agency in California, License # OE36312), a registered investment adviser and insurance agency, and its wholly owned subsidiary, USAA Financial Advisors, Inc., a registered broker dealer.

Life insurance and annuities provided by USAA Life Insurance Company, San Antonio, TX, and in New York by USAA Life Insurance Company of New York, Highland Falls, NY. All insurance products are subject to state availability, issue limitations, and contractual terms and conditions. Each company has sole financial responsibility for its own products.

Health solutions provided by USAA Life Insurance Company and through USAA Life General Agency, Inc. (LGA) (known in CA and NY as USAA Health and Life Insurance Agency), which acts as an agent for select insurance companies to provide products to USAA members. LGA representatives are salaried and receive no commissions. However, LGA receives compensation from those companies, which may be based on the total quantity and quality of insurance coverage purchased through LGA. Plans not available in all states. Each company has sole financial responsibility for its own products.

An annuity is a long-term insurance contract sold by an insurance company designed to provide an income, usually after retirement that cannot be outlived. There are fees, expenses and surrender charges that may apply.

USAA means United Services Automobile Association and its affiliates.

No Department of Defense or government agency endorsement.

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CHECKLIST:

IT'S TIME TO TAKE ACTION.

Now that you've read the stories and thought about your own situation, it's your turn to start building your retirement plan. Call a USAA Financial Advisor at 800-235-0482 to discuss your goals, and use this checklist to help guide you along the way.

- Talk to a USAA Financial Advisor

- Get your Financial Readiness Score and action plan

- Set your retirement savings goals

- Create and manage your spending plan

- Build up a savings cushion

- Eliminate your debt

- Consider investing in your employer-sponsored plan

- Map out a military separation strategy

- Decide what to do with your retirement

- Explore tax-advantaged savings vehicles

- Examine your life/health insurance needs

- Plan for your children's education

- Determine your investment risk tolerance

- Simplify by consolidating your assets

ADVICE FOR EVERY STAGE OF LIFE.

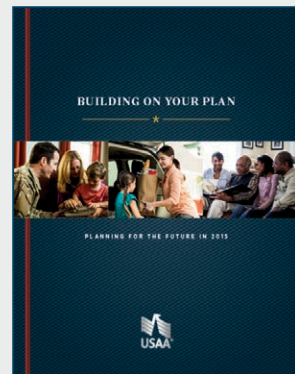
At USAA, we're here every step of the way to help you reach your goals. For more advice about planning for the future, check out our other guides.

➤ Visit usaa.com/planningguide or call **800-235-0482** to get yours today.



GETTING STARTED

YOU
ARE
HERE



**BUILDING
ON YOUR PLAN**



**PREPARING FOR
RETIREMENT**





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Talk to a USAA Financial Advisor today.



**CALL 800-235-0482
OR VISIT USAA.COM/RETIREMENT**