

# CREATE YOUR *Spring* STYLE STORY



TELL YOUR SPRING STYLE STORY AT HOME WITH  
OUR STUNNING NEW FRAGRANCES AND DÉCOR TO MATCH.

PARTYLITE®

JANUARY 1-31, 2018



JANUARY 1-15, 2018 ONLY!

## HOST offer

# \$100

## EXTRA HOST CREDIT FOR FREE!

With a \$300+ Party and 1 booking.

On all new fragrance  
and décor from the  
Spring Catalog.



JANUARY 1-15, 2018 ONLY!

## GUEST offer

# The latest fragrances for FREE



With every \$25 you spend, get **one dozen Universal Tealight® Candles FREE** in your choice of NEW Spring fragrances.

See pages 33 and 41 of the Spring 2018 Catalog for the full range of fragrances.

**Early January Offers:** Parties must be held Jan. 1-15, received and accepted by Jan. 16, 2018. **\$100 Extra Host Credit for FREE:** Parties must have \$300+ in sales and one booking to be held within 30 days. Limit one \$100 extra credit per Host, per Party. This special may be combined with other monthly Host Rewards.

**Early January Guest Offer:** Parties must be held Jan. 1-15, received and accepted by Jan. 16, 2018. With each \$25 purchase, excluding shipping, handling and taxes get one dozen tealights for free in your choice of fragrance.

JANUARY 1-31, 2018

## GUEST offers







BERRY BLOSSOM  
G73C247

MEDITERRANEAN BLUE  
G73C930

Exclusive at Parties ONLY!  
**Create your favorite  
 Spring Signature Scent!**  
 Any two 3-Wick Jar Candles  
 for only **\$40**  
 Retail value \$54



SEA GLASS  
G73C1002

GUEST OFFERS | JANUARY 1-31, 2018

Here's an example of  
 what you can get for

**40% OFF**

with each \$50 purchase.

*You can get...*

Frosted Honeycomb  
 Hurricane P93027

**FOR ONLY  
 \$60**

when you  
 spend \$50

Retail value \$100



*or this*



Butterfly Flurry ScentGlow® Warmer  
 P92980

**FOR ONLY  
 \$33** when you  
 spend \$50

Retail value \$55

*or this!*



Chasing Butterflies Double Jar Holder  
 P92983

**FOR ONLY  
 \$24** when you  
 spend \$50

Retail value \$40

Ask your Consultant for details

JANUARY 1-31, 2018

# HOST offers

NEW  
*décor*  
TREND



Iridescent Azure Hurricane

**ONLY \$30**

with \$300+ Party  
& 1 booking  
Retail value \$90

OR

**ONLY \$20**

with \$500+ Party  
& 1 booking  
With choice of any 3 dozen  
Universal Tealight® Candles  
Retail value \$126

## #WELOVE *Signature* SCENT

One of our favorite Signature Scents for Spring

Plus! Fragrance Wax Packs  
**Morning Tide**  
or **Sun-Kissed Linen**  
only **\$22** with \$300+ Party  
& 1 booking  
Retail value \$51



Morning Tide JANHOSMT18

Sun-Kissed Linen JANHOSKL18

Each pack includes one 3-Wick Jar Candle and two dozen Universal Tealight Candles.

### HOST REWARDS...NOW AND LATER

**HOST CREDIT**  
**25%**  
of Party sales

PARTY SALES	HOST CREDIT with Party sales of \$300+ and 1 booking in 30 days	1/2 PRICE ITEMS	10 BUYING GUEST BONUS
\$1000+	\$250	6	Choice of 10 dozen tealights for \$20 or any two 3-Wick Jars for \$20*
\$900	\$225	5	
\$800	\$200	5	
\$700	\$175	4	
\$600	\$150	4	
\$500	\$125	3	—
\$400	\$100	3	
\$300	\$75	2	

### BOOKING PERKS

when your Guests hold Parties

#### 1st PARTY

Any item up to  
\$50 only \$15

#### 3rd PARTY

Any item  
only \$30

#### 2nd PARTY

Any item up to  
\$100 only \$25

#### 4th PARTY

Any item  
**FREE**

Parties without a booking earn 15% of Party sales as Host Credit. Party sales of \$200-\$299.99 and 1 booking earn 25% Host Credit and two Half-price items. Party sales of \$100-\$199.99 earn two Half-price items but are not eligible for Host Credit. \*Subject to change.

*YOUR*  
Consultant



**January Host Offer(s):** Parties must be held Jan. 1-31, 2018, received and accepted by Feb. 3, 2018. Party must have \$300+ or \$500+ in sales and one booking to be held within 30 days. Party sales include all Guest purchases and retail value of Booking Perk being redeemed, excluding shipping, handling and sales tax. **\$100 Extra Host Credit for FREE:** Parties must be held Jan. 1-15, received and accepted by Jan. 16, 2018. Party must have \$300+ and one Booking. Starter Parties are eligible for Extra Host Credit. Limit one Iridescent Azure Hurricane, one Fragrance Wax Pack and one \$100 Extra Host Credit offer per Host per Party. This special may be combined with other monthly Host Rewards. Host Half-price items and Host Offers may not be purchased using Host Credit. Starter Parties are not eligible for 25%/15% Host Credit but are eligible for dollar-for-dollar credit on sales above \$350. PartyLite Product Certificates selected with Host Credit are redeemable toward full-priced product only. Ask Your Consultant for details. **Booking Perk:** Must be redeemed at the booked Parties. All Parties must be held within 90 days of original Party. Original and subsequent Parties must have \$200+ in sales. Retail value of the selected perk counts toward each new Host's Party sales once the Party achieves \$200+ or a Starter Party achieves \$350+. Perk may not be a discounted item. **10 Buying Guest Bonus:** Available when Party sales are \$500+ and 10 or more Guests make a purchase. **January Guest Offer(s):** Parties must be held Jan. 1-31, 2018, received and accepted by Feb. 3, 2018. No limit to 3-Wick Jar Guest Offer. Only regular full-priced retail items are eligible to be selected as a 40%-off item. Purchase price of 40%-off item does not count toward next \$50 requirement. Signature 3-Wick Jar 2-for-\$40 offer is not eligible to be selected as a 40%-off item or as a Booking Perk. Current Hosts may choose the Signature 3-Wick Jar Offer with Host Credit, but may not select this offer as a Host Half-price selection. Products available while supplies last. We reserve the right to correct typographical errors.



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